

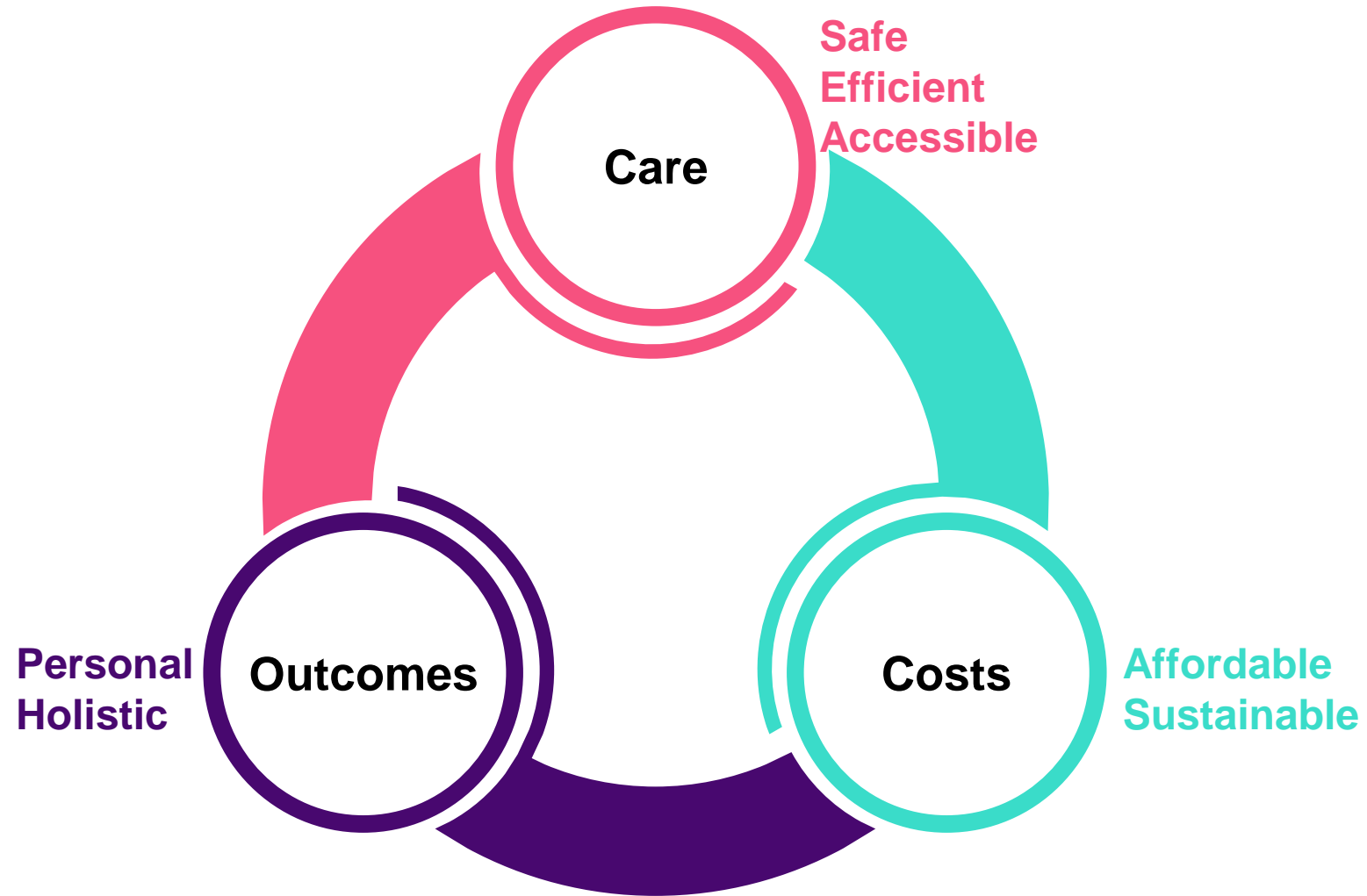


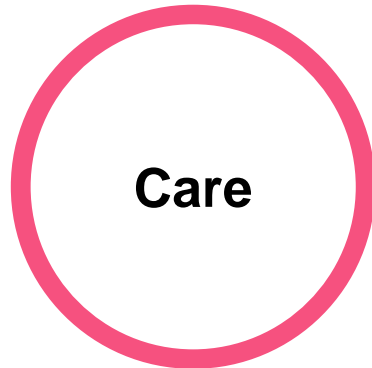
Value-Based Payment Models in Healthcare

Getting Patients, Providers and Payers onto the Same Side

Charlene Lee
Health Leader, APAC

26 August 2024



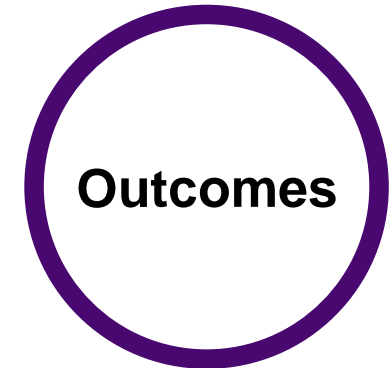


is being delivered

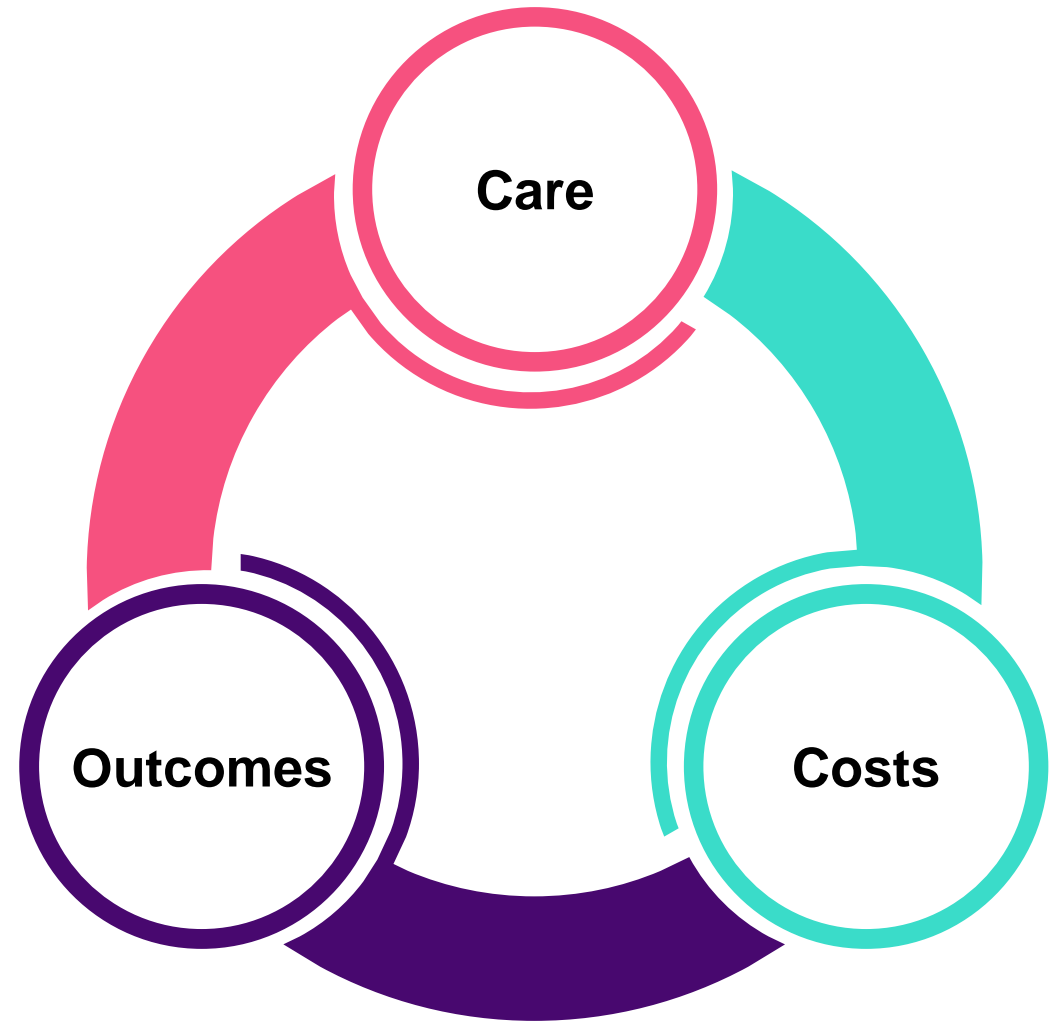


are being charged

but w/o direct link to



Value- Based Payments





Value

/'valju:/'

[noun] the importance, worth,
or usefulness of something.

Oxford English Dictionary



THE STRAITS TIMES

'Louis Vuitton' bag smaller than a grain of salt sells for more than \$85,000




The "Microscopic Handbag" was made using a manufacturing technology used to 3D-print micro-scale plastic parts. PHOTOS: MSCHF/INSTAGRAM

mothership

S'pore hotel rooms near F1 race circuit cost S\$2,000-\$3,000 per night

Accommodation costs highest in a decade.

Adelene Wee | September 16, 2022, 04:13 PM



Houston residents face price gouging in devastating wake of Beryl

Complaints about excessive pricing at hotels and gas stations seem to rise as thousands of residents still wait for power.

By Kennedy Sessions, Metro Reporter
July 12, 2024



"This hotel is selling a room for over \$3000 that is normally in the range of hundreds of dollars."



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Oxford English Dictionary

Health

/hɛlθ/

[noun] a state of complete **physical, mental
and social well-being** and not merely the
absence of disease or infirmity.

World Health Organization



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World Health Organization

Care *to help me achieve* Health

/'heɪθkeɪ/

[noun] the organized provision of medical
care to individuals or a community.

Oxford English Dictionary



Value *in the context of* HealthCare

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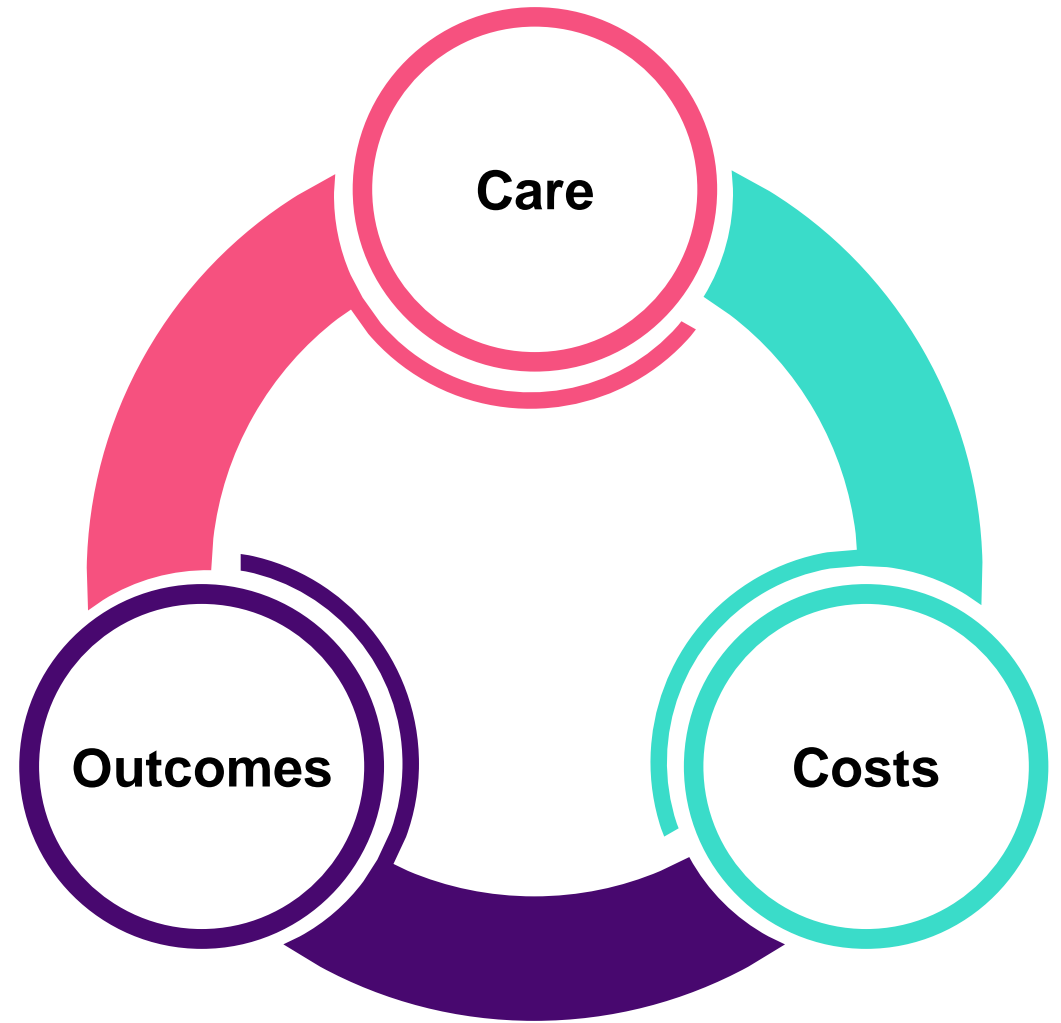
the usefulness
of medical services provided
to help individuals/communities achieve
physical, mental and social well-being

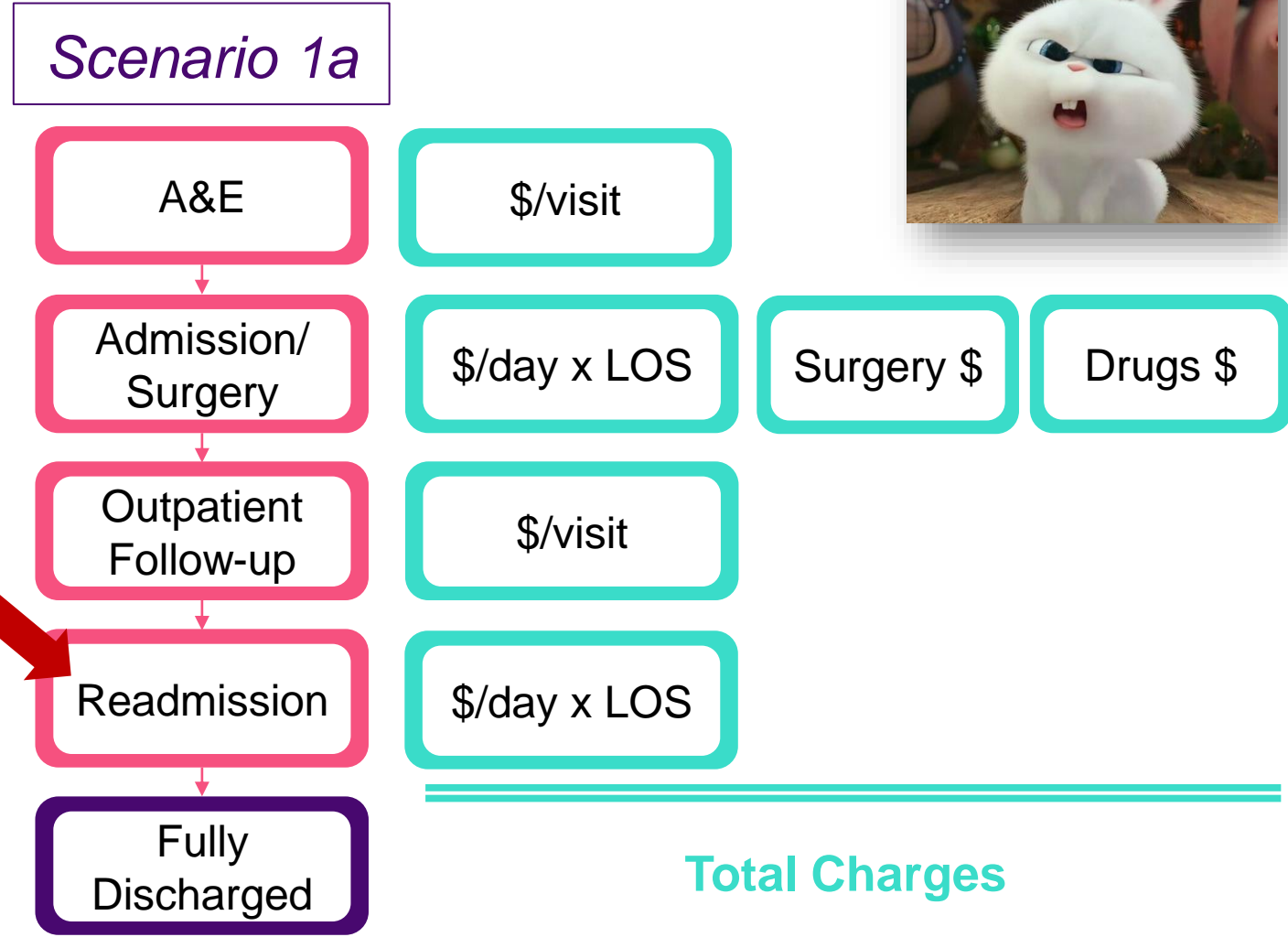
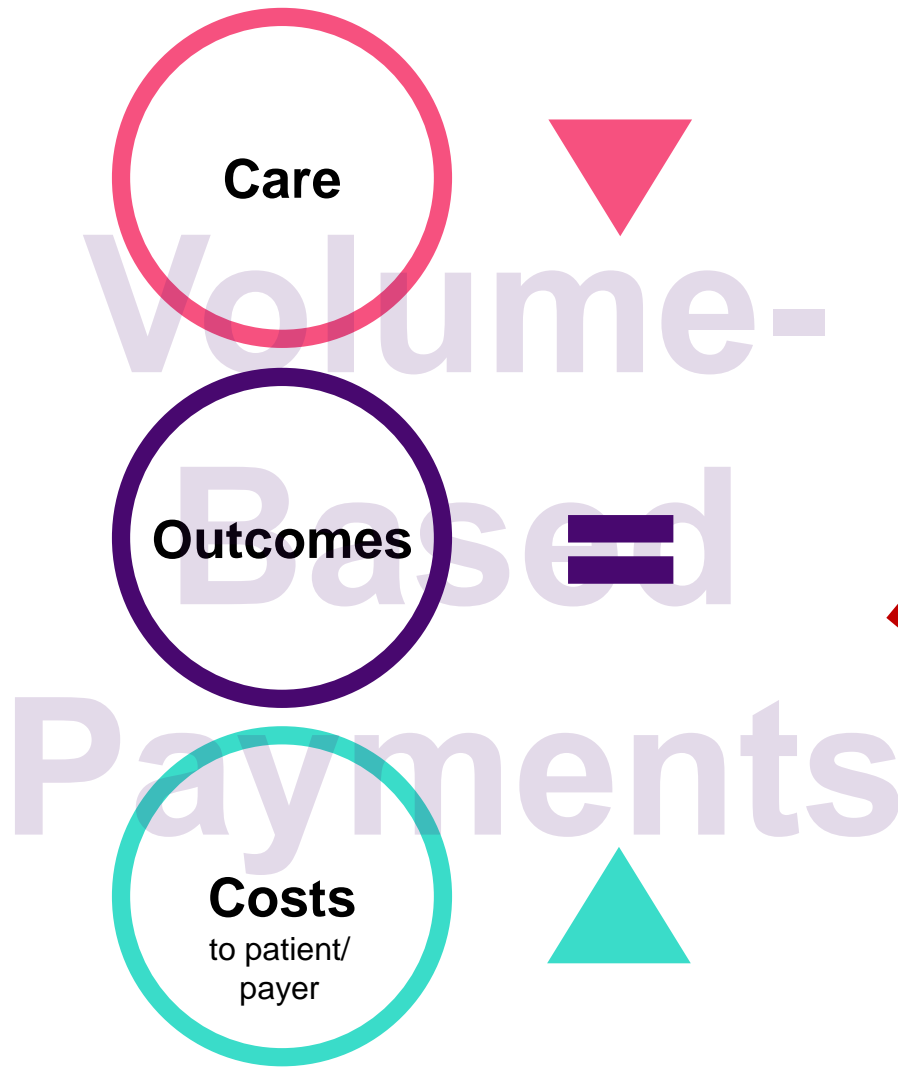
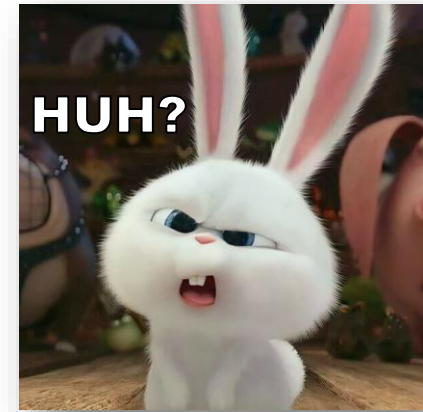


Value *in the context of* HealthCare

$$= \frac{\text{Outcomes}}{\text{Cost}}$$

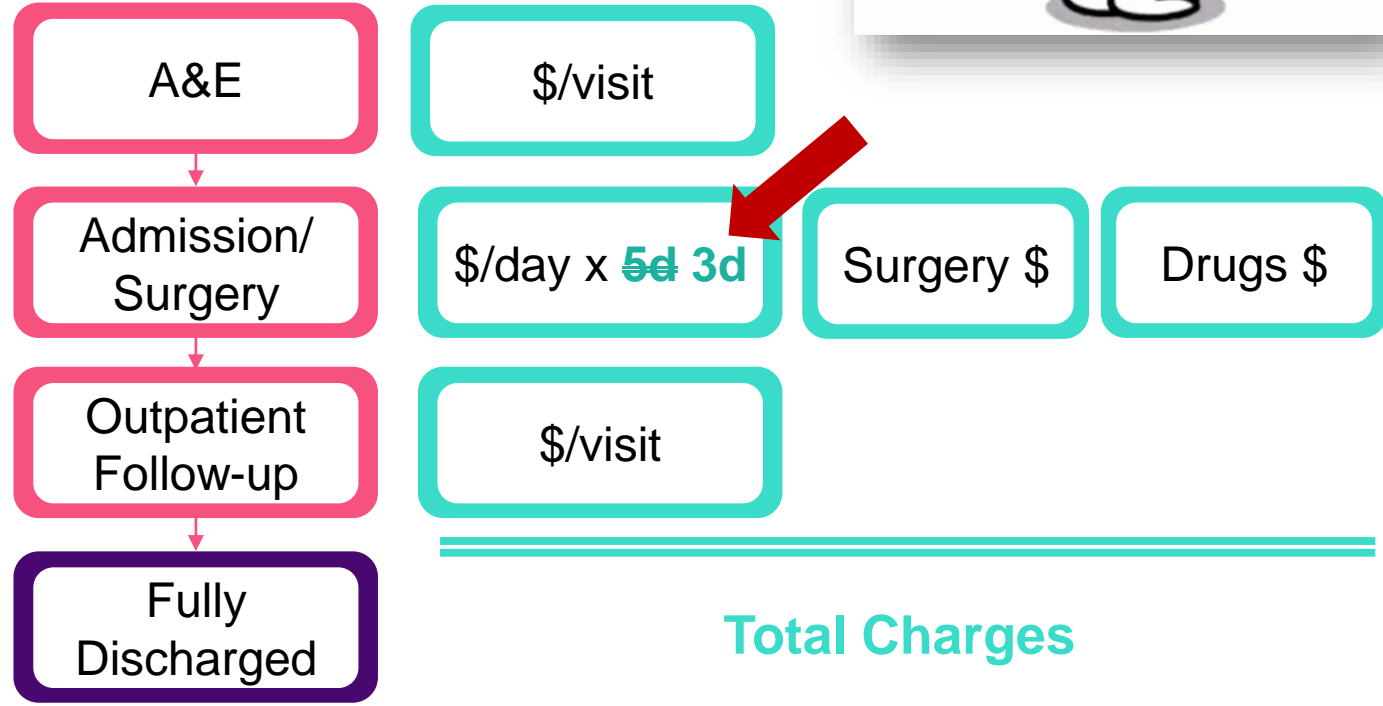
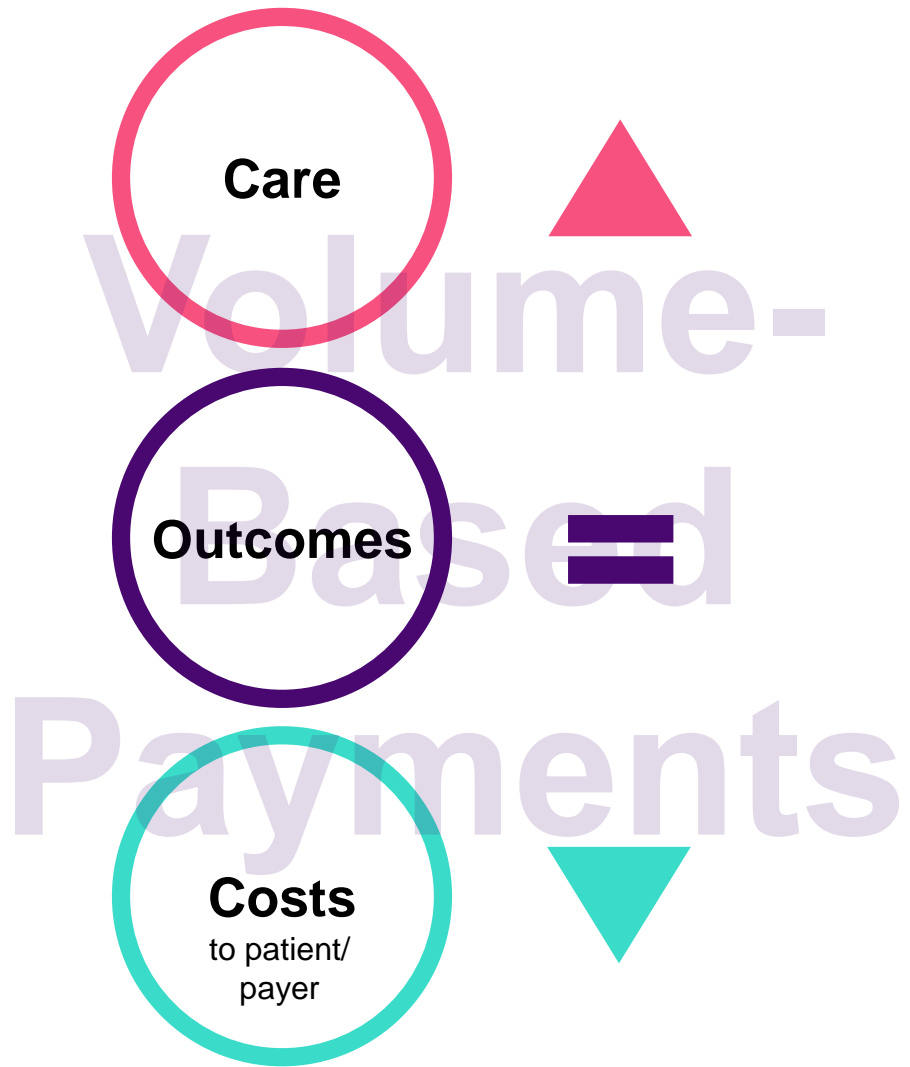
Value- Based Payments

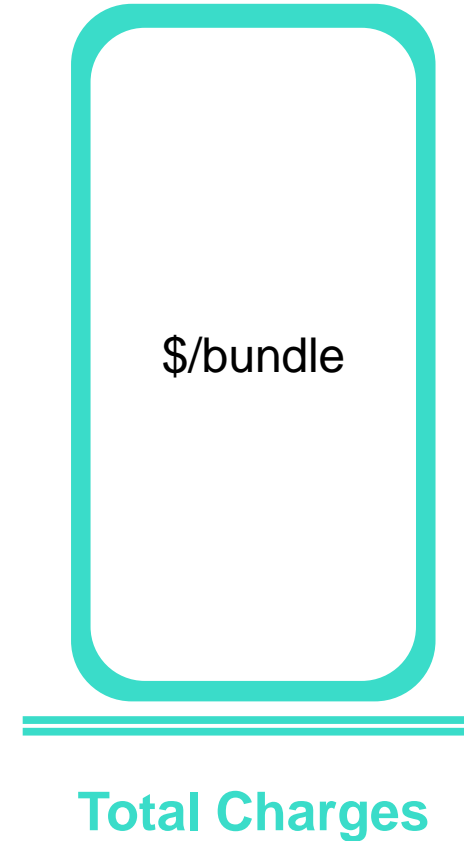
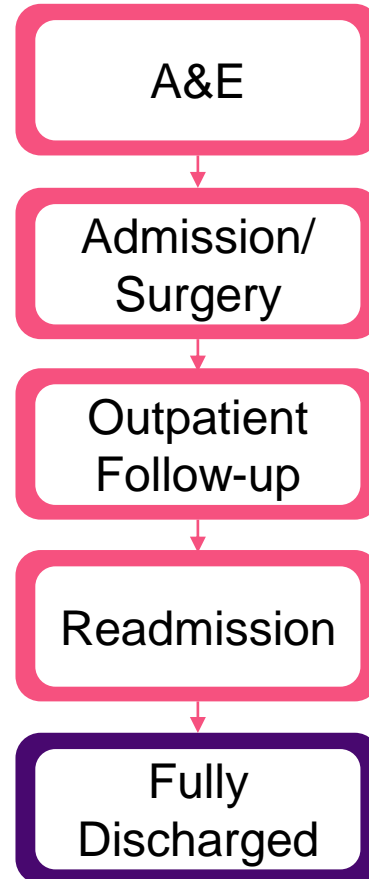
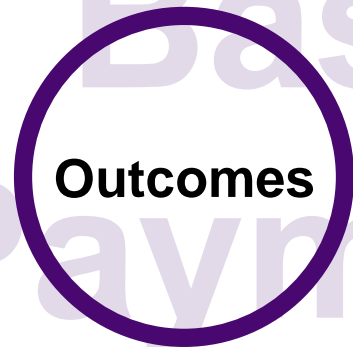


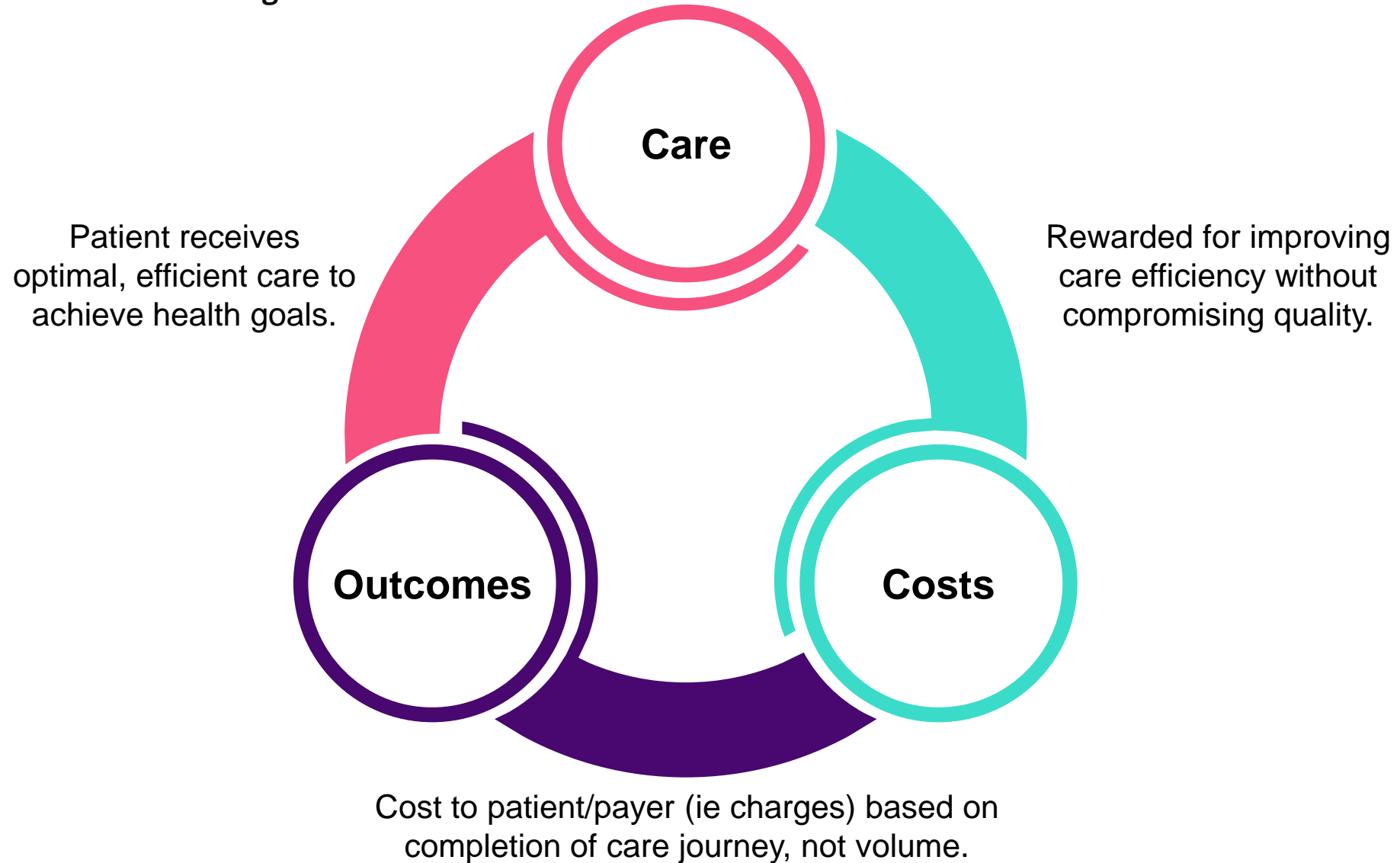




Scenario 1b

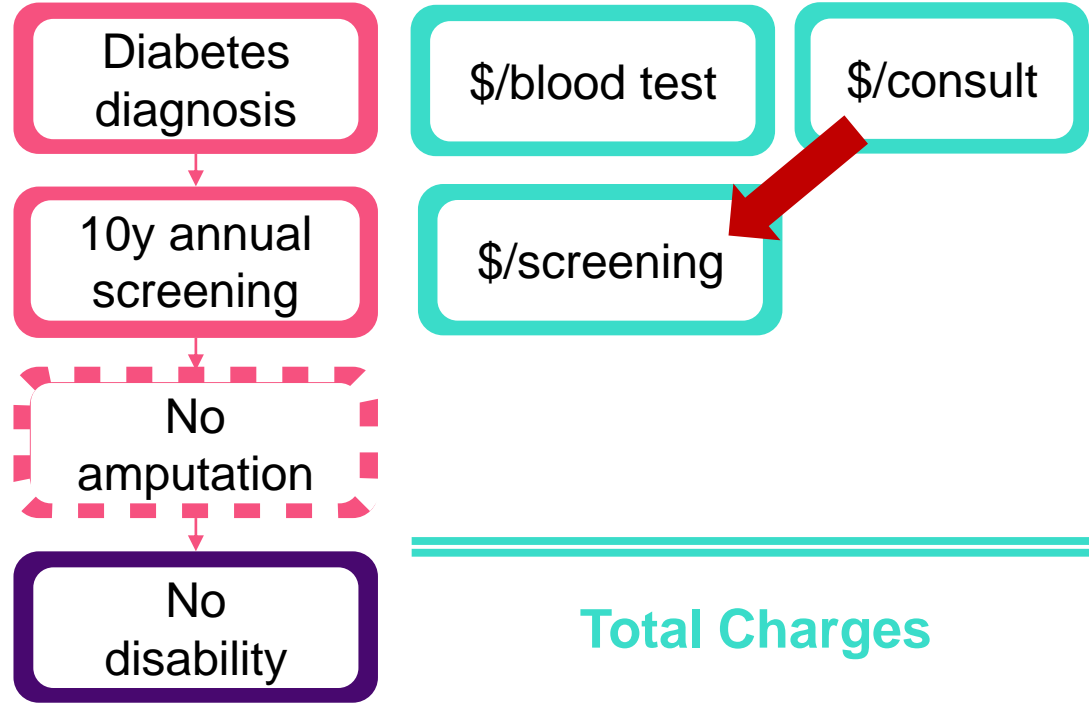
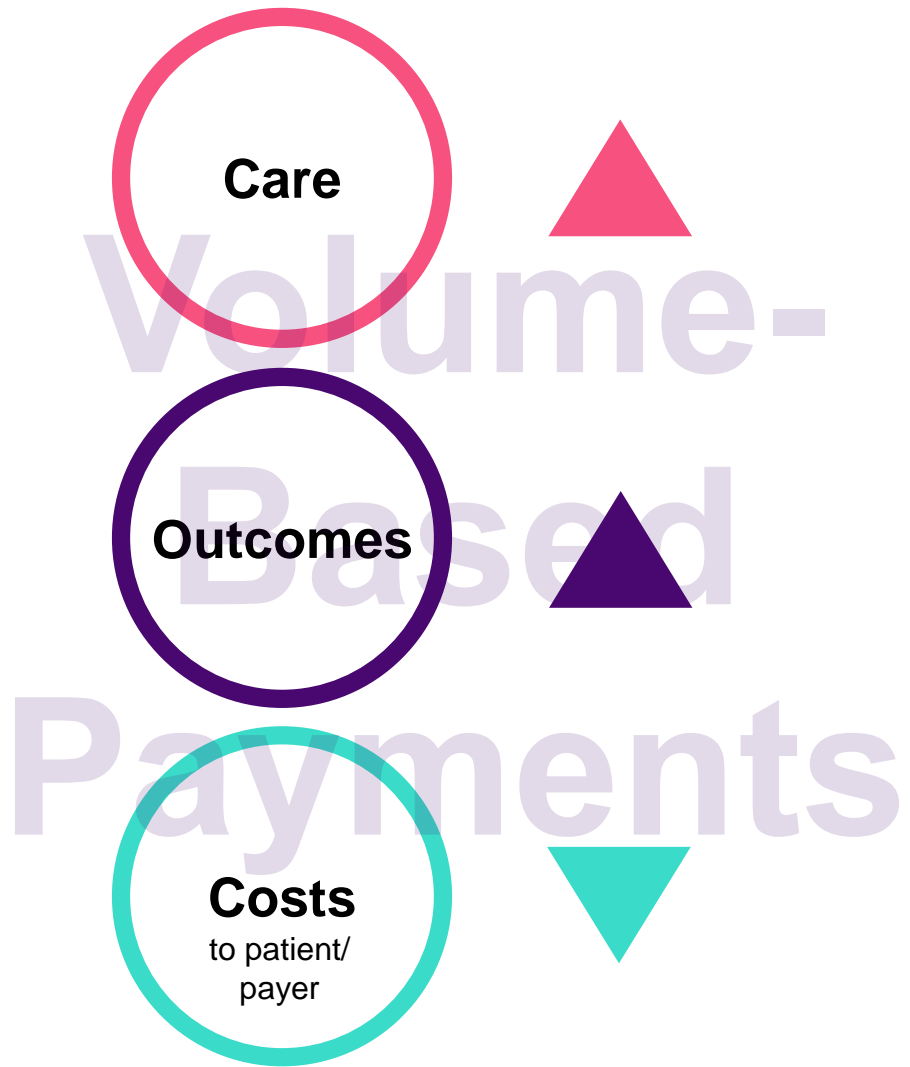


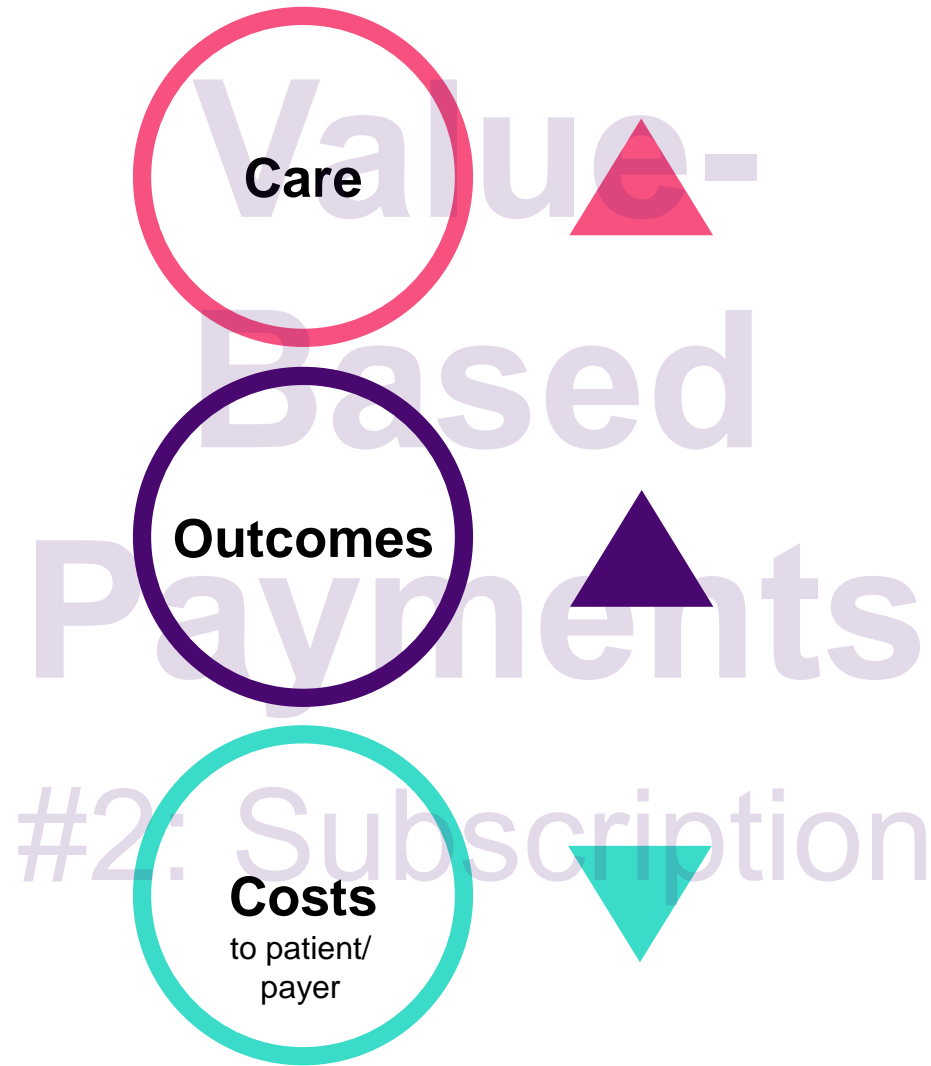




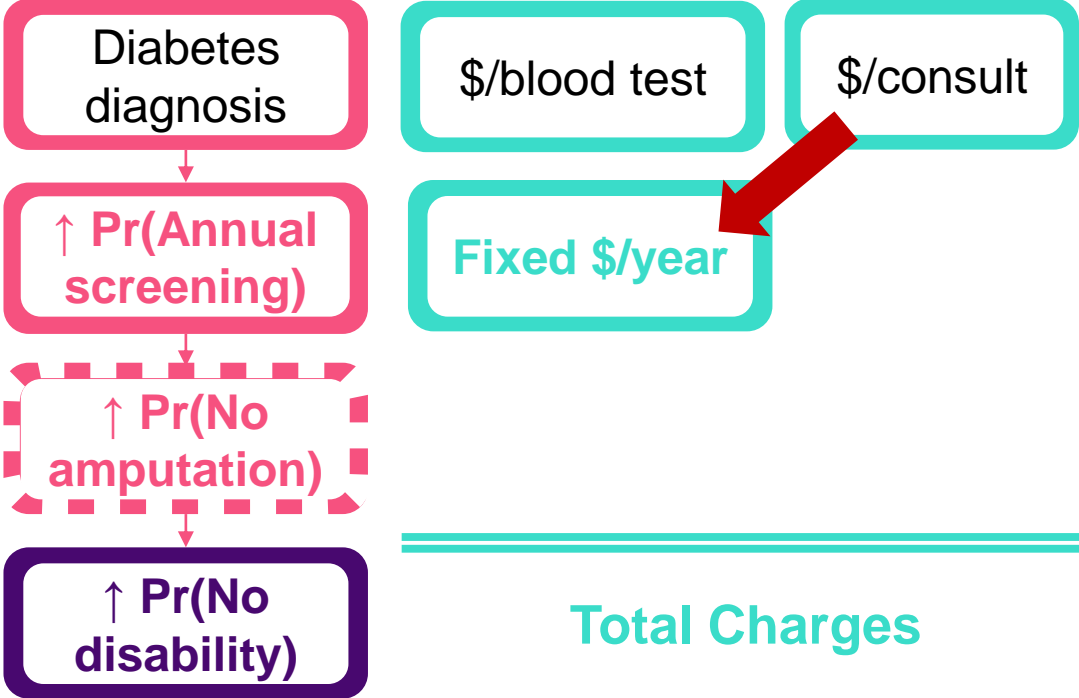


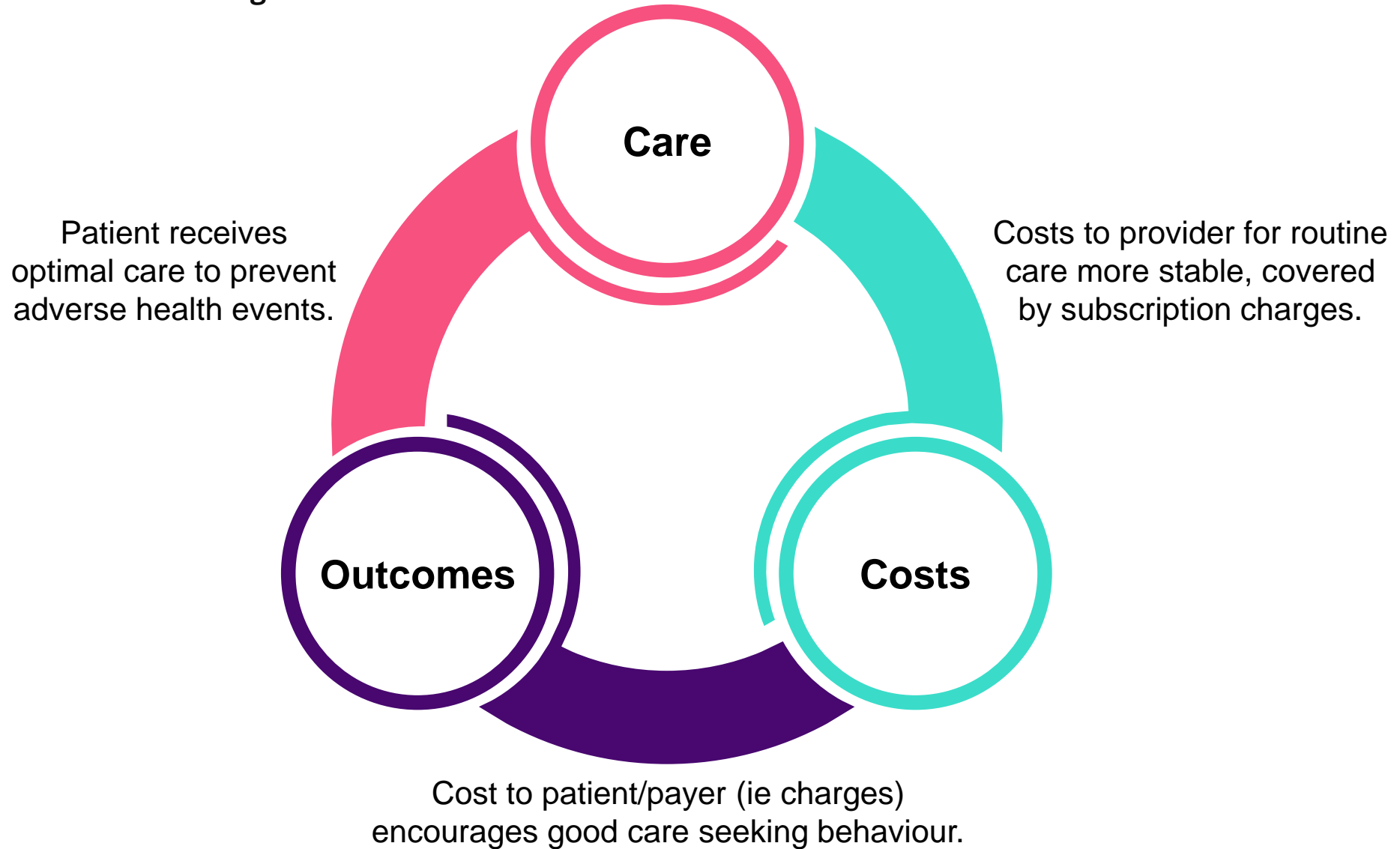
Scenario 2





Scenario 2

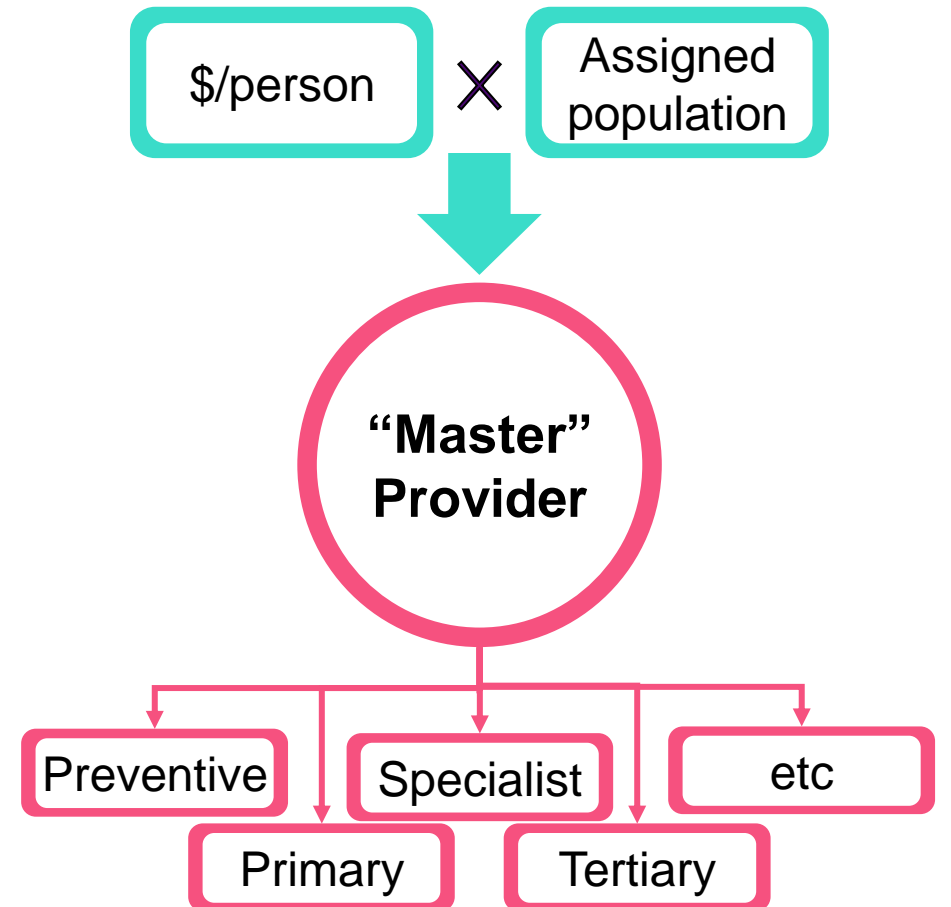




Value- Based Payments

#3: Capitation

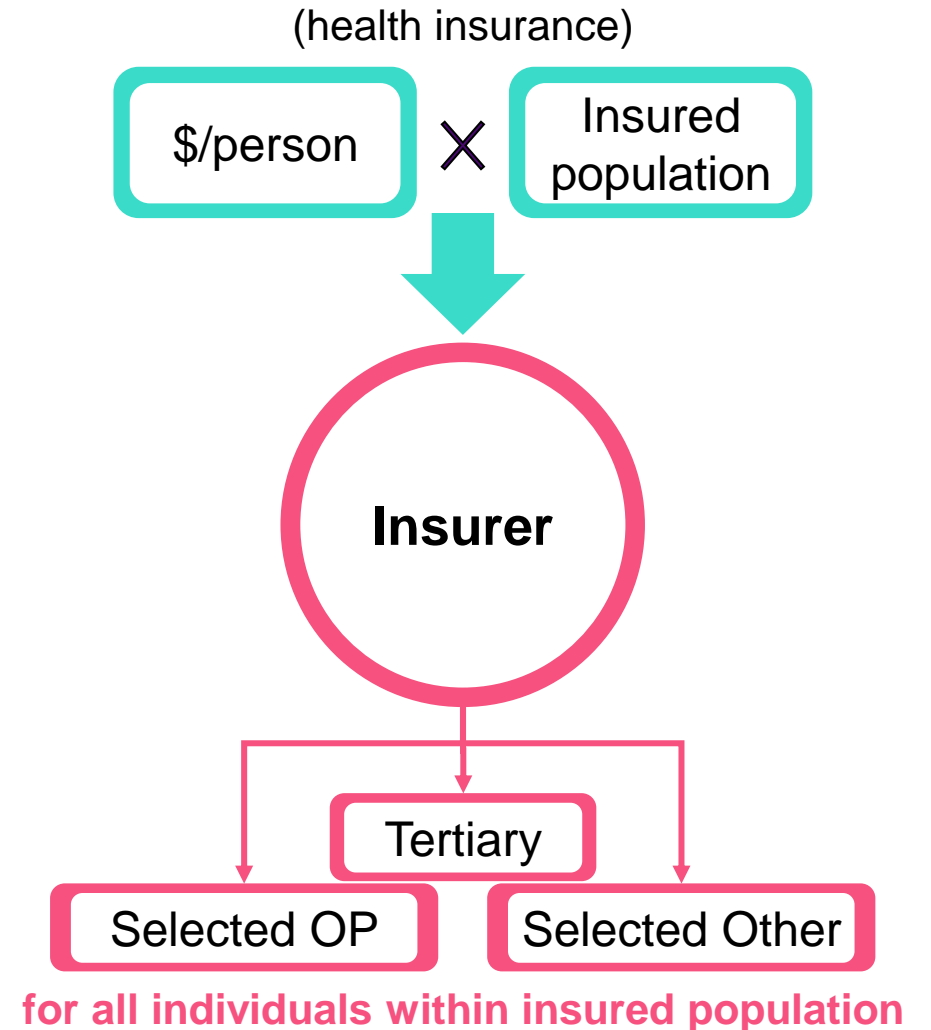
(in the context of its implementation in Singapore)



for all individuals within assigned population

Value- Based Payments

~~#3: Capitation~~
Not for insurers



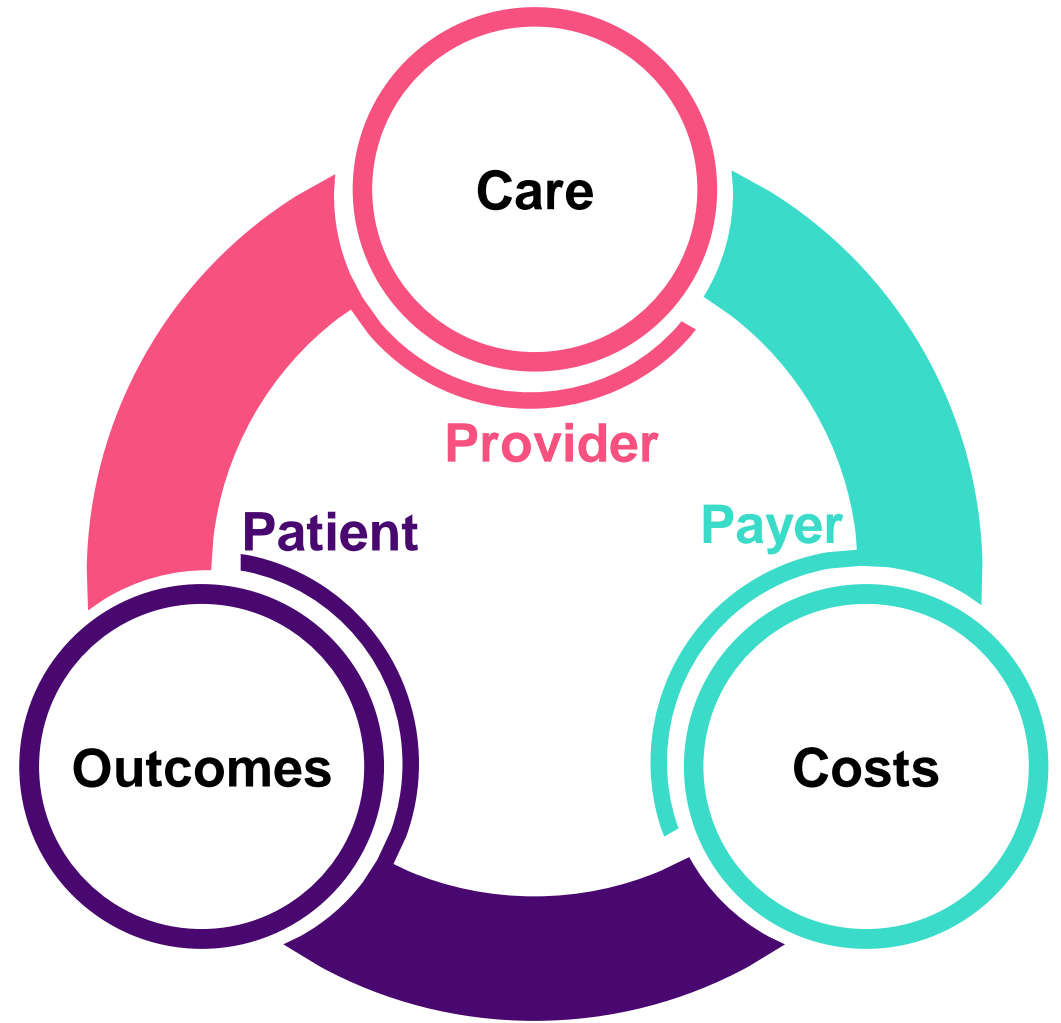
#1 Bundles

Payment Model

#2 Subscription

Clear start & end in care journey	When to use?	To encourage care seeking
Bundle definitions Multi-provider care journeys	Complexities	Incorporating into current offerings Care management partnerships
Bundles include readmissions	Only effective if	Interventions are evidence-based
Stability in claim cost per event Manage portfolio profitability	For payers	Prevent large future claim Acknowledged as health partner
Rewarded for care efficiency & quality	For providers	Greater care adherence rates
Quality, efficiency, affordable care	For patients	Prevent adverse complications

Value- Based Payments



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Thank you!

Charlene.Lee@wtwco.com | +65 9649 1624